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Compression Planning Subject of Sinclair Breakfast Briefing

Dayton, Ohio – Sinclair Community College’s Workforce Development division will offer a breakfast briefing and demonstration of ***Compression Planning*** on Thursday, December 15.

Compression Planning is a powerful meeting facilitation process that ensures a group's combined energy and innovative thinking is captured and the ultimate desired outcomes are reached quickly, effectively, and at least 30% faster. It provides a reliable, structured way to pull all of the pieces of information together, clarify what's next, recognize what's missing, and implement an action plan.

The briefing and demonstration will be presented by Jerry McNellis, Founder and Director, and Pat McNellis, Director, Idea Implementation of The Compression Planning Institute, and Sinclair’s Neil Herbkersman, Senior Director of Advancement, Office of Grants Development.

Compression Planning® is a seven step visual planning process that has helped Sinclair:

- Win \$100 million in grant awards over the last 20 years
- Produce better proposals faster than the competition
- Achieve a 40:1 ROI for the grants office over the last 14 years

“I attended the training session in 1990 and I've been using it ever since,” said Herbkersman.

“*Compression Planning* shortens the amount of time you invest in the planning of a project, and you get better outcomes as well. It's true it shortens the planning time, and you end up with a more effective plan. I've used it over 100 times at the college and in the community. It's phenomenal.”

The fee for ***Compression Planning*** breakfast briefing is \$15, which includes parking in the Sinclair Conference Center’s underground parking garage on the downtown Dayton campus. Individuals may register by calling (937) 252-9787 or online at <http://www.cvent.com/d/3cq8b9>.

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