

Entrepreneurship/ Management/Marketing 2009-2010 Planning Guide

Course Number	Course Title	Fall 2009	Winter 2010	Spring 2010	Summer 2010
ENT 105	Introduction to Entrepreneurship	D E	D E	D E	D
ENT 240	Small Business Finance	D	E	E	
ENT 260	Business Plan Development		E	D	
MAN 105	Introduction to Business	D E I	D E I	D E I	D E I
MAN 106	Introduction to RFID			D	
MAN 110	Introduction to International Business	D E I	D E I	D E I	
MAN 201	Introduction to Supervision	D E I	D E I	D E I	D E I
MAN 205	Principles of Management	D E I	D E I	D E I	D E I
MAN 207	Total Quality Management	I	I	I	
MAN 210	Introduction to Project Management	D	E	E	D
MAN 225	Human Relations & Organizational Behavior	D E I	D E I	D E I	D E I
MAN 237	Human Resource Management	Deactivated (Replaced with MAN 240)			
MAN 238	Human Resource Management Applications	Deactivated (Replaced with MAN 240)			
MAN 240	Human Resource Management			I	I
MAN 241	Introduction to Supply Chain Management	E I	I	E I	I
MAN 242	Advanced Supply Chain Management	I	E I	D I	I
MAN 244	Negotiation Techniques	E	D	E	E
MAN 247	DoD Systems Acquisition Management		E		E
MAN 248	DoD Acquisition Logistics Fundamentals	E		E	
MAN 255	Management Information Systems I	D I	D I	E I	
MAN 270	Management Internship		I	I	I
MAN 279	Business Capstone	E		E	I
MRK 201	Marketing I	D E I	D E I	D E I	D E I
MRK 202	Marketing II	D E I	D E I	D E I	D E I
MRK 208	Sports Marketing	D	D	D	
MRK 215	Advertising	E		D	
MRK 220	Small Business Marketing	E	E		D
MRK 225	Sales Fundamentals	E	D	E	
MRK 230	International Marketing	D		D	
MRK 235	Marketing Research	E		E	
MRK 236	Consumer Behavior	D I	I	E I	
MRK 245	Principles of Retailing		D		
MRK 270	Marketing Internship		I	I	I
MRK 295	Marketing Seminar		E		

Tips for Academic Success:

- ✓ Go to my.sinclair web advisor for your degree audit
- ✓ Use the planning guide to assist in completing the remaining course work
- ✓ Discuss your questions with an ENT/MAN/MRK faculty member, Department Chair, or Academic Advisor. When seeking advice, don't rely on your friends
- ✓ Use the scheduling tips checklist on the **Returning Students** page at: www.sinclair.edu/academics/bps

Key: D = Day; E = Evening; I = Internet

The planning guide is not a guarantee. Subject to change when necessary