

Entrepreneurship/ Management/Marketing 2009-2010 Planning Guide

Course Number	Course Title	Fall 2009	Winter 2010	Spring 2010	Summer 2010
ENT 105	Introduction to Entrepreneurship	DE	DE	DE	D
ENT 240	Small Business Finance	D	E	E	
ENT 260	Business Plan Development		E	D	
MAN 105	Introduction to Business	DEI	DEI	DEI	DEI
MAN 110	Introduction to International Business	DEI	DEI	DEI	
MAN 201	Introduction to Supervision	DEI	DEI	DEI	DEI
MAN 205	Principles of Management	DEI	DEI	DEI	DEI
MAN 207	Total Quality Management	I	I	I	
MAN 210	Introduction to Project Management	D	E	E	
MAN 225	Human Relations & Organizational Behavior	DEI	DEI	DEI	DEI
MAN 237	Human Resource Management	E	E	DE	
MAN 238	Human Resource Management Applications		E	DE	
MAN 241	Introduction to Supply Chain Management	EI	I	EI	I
MAN 242	Advanced Supply Chain Management	I	EI	DI	I
MAN 244	Negotiation Techniques	E	D	E	E
MAN 247	DoD Systems Acquisition Management		E		E
MAN 248	DoD Acquisition Logistics Fundamentals	E		E	
MAN 255	Management Information Systems I	DI	DI	EI	
MAN 270	Management Internship		I	I	I
MAN 279	Business Capstone	E		E	
MRK 201	Marketing I	DEI	DEI	DEI	DEI
MRK 202	Marketing II	DEI	DEI	DEI	DEI
MRK 208	Sports Marketing	D	D	D	
MRK 215	Advertising	E		D	
MRK 220	Small Business Marketing	E	E		D
MRK 225	Sales Fundamentals	E	D	E	
MRK 230	International Marketing	D		D	
MRK 235	Marketing Research	E		E	
MRK 236	Consumer Behavior	DI	I	EI	
MRK 245	Principles of Retailing		D		
MRK 270	Marketing Internship		I	I	I
MRK 295	Marketing Seminar		E		

Tips for Academic Success:

- ✓ Go to my.sinclair web advisor for your degree audit
- ✓ Use the planning guide to assist in completing the remaining course work
- ✓ Discuss your questions with an ENT/MAN/MRK faculty member, Department Chair, or Academic Advisor. When seeking advice, don't rely on your friends
- ✓ Use the scheduling tips checklist on the **Returning Students** page at: www.sinclair.edu/academics/bps

Key: D = Day; E = Evening; I = Internet

The planning guide is not a guarantee. Subject to change when necessary