

SINCLAIR GRANTS DEVELOPMENT DECISION-MAKING MATRIX (rev. 12/07)

Decision: <input type="checkbox"/> Bid <input type="checkbox"/> No Bid											
Project Title and Agency:											
Bid Factors	Weighted Decision Criteria										Estimated Rating
	Negative				Neutral			Positive			
	0	1	2	3	4	5	6	7	8	9	
1. Fit with Sponsor Mission (through discussion with program officer or web site)	Not aligned with mission				Marginally aligns with mission			Aligns with mission			
2. College Fit (fits mission, aligned with strategic plan, high priority)	No college alignment, low priority and low impact				Moderate alignment, related to priority and moderate impact			High college alignment, major priority and high impact			
3. Need (clear documented community need, internal need from Research Findings, etc.)	Only anecdotal qualitative information				Some data to document need, however not strong information			Multiple qualitative and qualitative third party data sources			
4. Proposed College PI Expertise & Credentials	PI is not experienced in area, improper credentials				PI has some experience in area, related credentials			PI has extensive experience in area, exceptional credentials			
5. Proposed College PI Time Commitments	PI has no time to commit; no support to release/reassign				PI has some time; some support to release/reassign			PI has time to commit; support to release/reassign			
6. Team Members (college's partners and major subcontractors)	Have no known partners and major subcontractors				Known potential partners and major subcontractors			Have longstanding relationships with partners and subcontractors			
7. Financial Potential (generates new revenues, additional credit and non-credit students)	Poor short-term and long-term financial potential				Moderate short-term and long-term financial potential			Excellent short-term and long-term financial potential			
8. Faculty Development/Dissemination (will develop Sinclair faculty/staff)	Does not develop Sinclair personnel, externally focused				Provides development for a few individuals			Provides professional development for many individuals			
9. College Resources (Space, personnel, matching funds, etc.)	Requires significant investment of college resources				Requires marginal investment of college resources			Requires minimal investment of college resources			
10. Other Resources (Space, students, SMEs, customers, matching funds, etc.)	Requires significant investment of external resources				Requires external investment of college resources			Requires minimal investment of external resources			
11. R&D vs. Implementation Project (implementation projects rarely fundable)	Project focuses on implementation only				Project is a mix of R&D and implementation			Project has extensive R&D to advance the College			
12. Capability to Effectively Develop Credible Proposal	Do not have staff time to adequately respond				Stresses staff time, but are able to respond			Have staff time to develop highly competitive proposal			
Total Score (Sum of scores for each factor evaluated)											